



your home on the journey

人在旅途 家在汉庭

China Lodging Group, Limited (NASDAQ: HTHT)

No.1 in RevPAR

No.1 in Growth

Expansion in 2011

Hotels Added	201
Rooms Added	21,183

Nationwide Network

Cities	100
Hotels in operation	639
Hotels in pipeline	278
Rooms	71,621

Key Performance Indicators

Occupancy Rate (%)	92
ADR (RMB)	180
RevPAR (RMB)	165

Financial Highlights (RMB MM)

Net Revenues	2,250
EBITDA	377
Net Income	115
Cash Flow from Operations	459

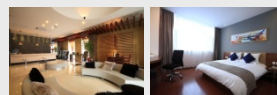
We established a nationwide limited-service hotel network to provide Quality, Convenience and Value...

Since the first hotel launched in 2005, HanTing is committed to providing travelers with high-quality, conveniently-located, and reasonably priced hotel products. Based on our customers' various and evolving demand and affordability, HanTing developed three limited-service hotel products targeting three segments of customers with distinct age and income levels. As of December 31, 2011, we had 639 hotels and 71,621 rooms in 100 cities across China. More than 4.4 million prestige guests have registered in our HanTing Club. With growth of China's leisure and business travelers and emerging middle class, HanTing is expanding rapidly and is well positioned to capture the great opportunity emerged from limited-service hotel sector.

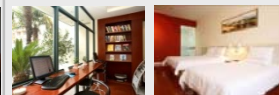
We Developed 3 Products Covering Full Spectrum of the Sector...



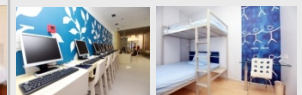
RMB 250 – 400
per room night



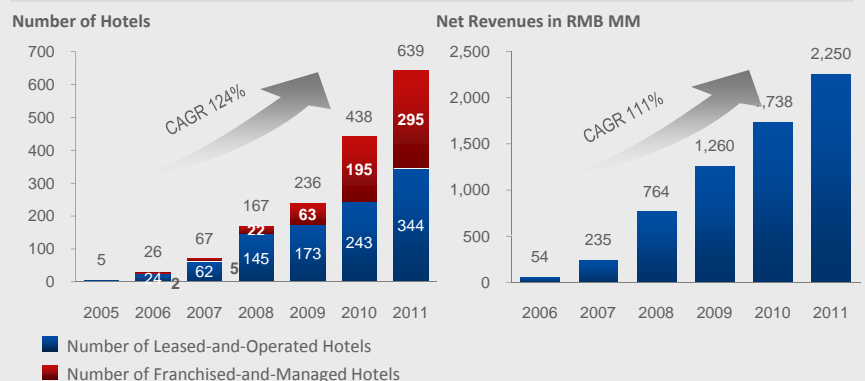
RMB 160 – 300
per room night



RMB 100 – 170
per room night



We Achieved Fast Growth in Operations and Financials...



HanTing Club Had

4.4 million Individual Members **173 thousand** Corporate Members **76%** Of Room Nights Sold

HanTing Club Contributed

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